



EMC State of Texas Pricing
 DIR Contract #DIR-SDD-251



| Manufacturer/Product Line/Product Category | Customer Discount % off MSRP |
|---|------------------------------|
| EMC Symmetrix, Symmetrix DMX and Symmetrix V-Max Hardware | 51.75% |
| EMC Symmetrix, Symmetrix DMX and Symmetrix V-Max Software | 45.75% |
| All Other EMC Hardware (including but not limited to EMC Clariion, EMC Avamar Data Store, EMC Celerra, EMC Connectrix and EMC Disk Library) | 40.75% |
| All Other EMC Software (including but not limited to EMC ControlCenter, EMC NavisphereManager, EMC Documentum, EMC Captiva, EMC Networker, EMC Ionix, EMC RecoverPoint and EMC SourceOne) | 35.75% |
| EMC NX and AX Hardware and Software | 3.75% |
| Cisco Storage Switch Hardware and Software | 40.75% |
| Brocade Storage Switch Hardware and Software | 40.75% |
| Bustech/EMC Select Program/Hardware and Software | 10.75% |
| Ciena/EMC Select Program/Hardware and Software | 10.75% |
| Emulex/EMC Select Program/Hardware and Software | 10.75% |
| Qlogic/EMC Select Program/Hardware and Software | 10.75% |
| Support Services (Microsoft Advanced Services) | |
| PM-Sr Sr. Project Mgr | 43.75% |
| PM Project Mgr | 25.75% |
| PL-Natl Nat. Practice Lead | 21.75% |
| PL-Reg Reg. Practice Lead | 19.75% |
| PL-TL Practice Team Lead | 29.75% |
| SA-Ent Ent. Sol Architect | 29.75% |
| SA-Sr Sr. Sol. Architect | 27.75% |
| SA-Assoc Assoc. Sol. Architect | 24.75% |
| PC-Sr Sr. Practice Consultant | 33.75% |
| PC Practice Consultant | 40.75% |
| All Other EMC Services | .75% |
| EMC Pre-Paid Hardware and Software Warranty | .75% |